

Note: this press release includes audited consolidated results under IFRS, as approved by the management board and reviewed by the supervisory board.

2016 solid results support Europcar's strategy

- Revenues of €2,151 million up 3.0% at constant exchange rates
- Adjusted Corporate EBITDA of €254 million up 3.2% at constant exchange rates
- Corporate Operating Free Cash Flow of €157 million up 83%
- Net income reaches a record €119 million
- Europcar meets its revised financial guidance
- Exceptional dividend payout ratio of 50% of annual net income

Saint-Quentin-en-Yvelines, February 28, 2017 - Europcar (Euronext Paris: EUCAR) today announced its 2016 results.

For Caroline Parot, Chief Executive Officer of Europcar Group:

"2016 was an important first step towards our ambitious strategic plan for 2020".

We delivered a solid set of operational and financial results despite a challenging environment. This sound performance resulting in strong free cash flow generation is further proof of the robustness of our business model. We made a number of acquisitions consistent with our strategy, including the purchase of two major franchisees, which have strengthened our leadership in our core business and have enhanced our footprint in the new mobility market.

We announced at our first Investor Day in October a new ambition for the Group with a dual target of reaching at least 3 billion euros of revenue and at least 14% Adjusted Corporate EBITDA margin by 2020.

Our new organization with 5 business units will enable us to accelerate our customer and market centric growth strategy. We have also made significant progress in terms of customer satisfaction and have continued to strive towards operational excellence.

Future investment into the Group's digitalization, our customer journey, a strong focus on delivering revenue and profitability growth across all of our business units, as well as an accelerating momentum on the acquisition front gives us great confidence for 2017 and beyond".

All data in €m, except if mentioned	FY 2016	FY 2015	Change	Change at constant currency
Number of rental days (million)	59.9	57.1	4.9%	
Average Fleet (thousand)	213.8	205.4	4.1%	
Financial Utilization rate	76.5%	76.1%	+ 0,4pt	
Total revenues	2,151	2,142	0.4%	3.0%
Rental revenues	2,002	1,992	0.5%	3.1%
Adjusted Corporate EBITDA	254	251	1.3%	3.2%
Adjusted Corporate EBITDA Margin	11.8%	11.7%	+0,1pt	
Operating Income	263	222	19%	
Net profit/loss	119	(56)		
Corporate Free Cash Flow	157	86	83%	
Corporate Net Debt at end of the period	220	235		
Corporate Net Debt / EBITDA ratio	0.9x	0.9x		

Net income

In 2016, the Group posted a net profit of €119.2 million, compared to a €55.8 million net loss in 2015. This significant improvement arose from the good evolution of the operational performance and the significant decrease of the financing cost.

Net debt

Corporate net debt continued to decrease to reach €220 million as of December 31, 2016 (vs. €235 million as of December 31, 2015) as a result of the Group's strong free cash flow generation and even after the amount of €47 million spent for acquisitions and strategic investments in 2016.

The fleet debt was €3,045 million as of December 31, 2016 vs. €2,821 million in December 31, 2015. This increase reflects the higher number of vehicles in the fleet in order to sustain the growth of the Group's operations and the fleet mix evolution.

2016 revised guidance delivered

The Group has exceeded all the revised targets that were set out in July following the Group's first half year results. The Group's organic revenue growth was 2.6%, Adjusted Corporate EBITDA was up 3.2% at €254m and Corporate Operating Free Cash Flow conversion reached 62% in 2016.

Exceptional Dividend Payout of 50%

Finally, the board of Directors has decided to recommend the payment of an exceptional dividend for 2016 representing 50% of the Group's net income in line with the Group's 2016 revised guidance.

2017 guidance

In 2017, the Europcar Group plans to achieve the four following financial targets compared to 2016:

- Accelerating organic revenue growth ie above 3%
- Increase in adjusted corporate EBITDA margin (excluding New Mobility) ie above 11.8%
- A corporate operating free cash flow conversion rate above 50%
- A dividend payout ratio above 30%

The Group reiterates its strategic ambition to continue the roll out of its acquisition plan in order to increase value creation for its shareholders.

About Europcar Group

Europcar shares (EUCAR) are listed on the Euronext Paris stock exchange. Europcar is the European leader in vehicle rental service and is also a major player in mobility markets. Active in more than 140 countries, Europcar serves customers through an extensive vehicle rental network comprised of its wholly-owned subsidiaries as well as sites operated by franchisees and partners. In addition to the Europcar® brand, the company offers low-cost vehicle rentals under the InterRent® brand. A commitment to customer satisfaction drives the company and its 6,000 people forward and provides the impetus for continuous development of new services. The Europcar Lab was created to respond to tomorrow's mobility challenges through innovation and strategic investments, such as Ubeeqo and E-Car Club.

Forward-looking statements

This press release includes forward-looking statements based on current beliefs and expectations about future events. Such forward looking statements are not guarantees of future performance and the announced objectives are subject to inherent risks, uncertainties and assumptions about Europcar Groupe and its subsidiaries and investments, trends in their business, future capital expenditures and acquisitions, developments in respect of contingent liabilities, changes in economic conditions globally or in Europcar Groupe's principal markets, competitive conditions in the market and regulatory factors. Those events are uncertain; their outcome may differ from current expectations which may in turn affect announced objectives. Actual results may differ materially from those projected or implied in these forward-looking statements. Any forward-looking statement contained in this press release is made as of the date of this press release. Europcar Groupe undertakes no obligation to publicly revise or update any forward-looking statements in light of new information or future events.

The results and the Group's performance may also be affected by various risks and uncertainties identified in the "Risk factors" of the Registration Document registered by the Autorité des marchés financiers (the "AMF") May 20, 2015 under the number I.15-041 and its update filed with the AMF on June 12, 2015 and also available on the Group's website: www.europcar-group.com

**Further details on our website:
finance.europcar-group.com**

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Appendix 1 – Management Profit and Loss

Q4 2016	Q4 2015	All data in €m	FY 2016	FY 2015
495,6	488,8	Total revenue	2 150,8	2 141,9
(118,7)	(119,9)	Fleet holding costs, excluding estimated interest included in operating leases	(488,8)	(491,9)
(180,9)	(165,5)	Fleet operating, rental and revenue related costs	(753,3)	(727,0)
(85,5)	(88,8)	Personnel costs	(339,2)	(347,4)
(49,5)	(54,8)	Network and head office overhead	(215,9)	(218,5)
5,7	5,9	Other income and expense	9,7	14,2
(129,3)	(137,8)	Personnel costs, network and head office overhead, IT and other	(545,4)	(551,7)
(15,1)	(16,7)	Net fleet financing expense	(62,0)	(65,5)
(11,4)	(12,7)	Estimated interest included in operating leases	(47,5)	(55,2)
(26,5)	(29,4)	Fleet financing expenses, including estimated interest included in operating leases	(109,5)	(120,7)
40,3	36,2	Adjusted Corporate EBITDA	253,9	250,6
8,1%	7,4%	Margin	11,8%	11,7%
(10,0)	(8,7)	Depreciation – excluding vehicle fleet	(32,3)	(32,8)
(23,2)	(5,2)	Other operating income and expenses	(20,7)	(61,8)
(18,5)	(12,1)	Other financing income and expense not related to the fleet	(59,1)	(162,1)
(11,4)	10,2	Profit/loss before tax	141,7	(6,1)
38,5	(2,5)	Income tax	(6,6)	(37,6)
(6,7)	(6,1)	Share of profit/(loss) of associates	(15,8)	(12,1)
20,4	1,6	Net profit/(loss)	119,3	(55,8)

Appendix 4 – Balance sheet

<i>In thousands of euros</i>	At December 31, 2016	At December 31, 2015
ASSETS		
Goodwill	459,496	457,072
Intangible assets	715,209	713,136
Property, plant and equipment	84,102	89,236
Equity-accounted investments	14,083	22,035
Other non-current financial assets	67,820	57,062
Deferred tax assets	58,743	55,730
Total non-current assets	1,399,453	1,394,271
Inventories	16,843	15,092
Rental fleet recorded on the balance sheet	1,640,251	1,664,930
Rental fleet and related receivables	720,623	574,652
Trade and other receivables	365,200	357,200
Current financial assets	77,003	37,523
Current tax assets	35,585	33,442
Restricted cash	105,229	97,366
Cash and cash equivalents	154,577	146,075
Total current assets	3,115,311	2,926,280
Total assets	4,514,764	4,320,551
Equity		
Share capital	143,409	143,155
Share premium	647,514	767,402
Reserves	(111,681)	(74,341)
Retained earnings (losses)	(48,706)	(274,821)
Total equity attributable to the owners of ECG	630,536	561,395
Non-controlling interests	730	961
Total equity	631,266	562,356
LIABILITIES		
Financial liabilities	953,240	801,183
Non-current financial instruments	56,216	52,090
Employee benefit liabilities	139,897	119,295
Non-current provisions	18,640	25,168
Deferred tax liabilities	107,848	131,132
Other non-current liabilities	246	306
Total non-current liabilities	1,276,087	1,129,174
Current portion of financial liabilities	1,224,442	1,263,783
Employee benefits	3,247	2,944
Current tax liabilities	39,227	24,511
Rental fleet related payables	679,678	662,722
Trade payables and other liabilities	440,065	424,974
Current provisions	220,752	250,087
Total current liabilities	2,607,411	2,629,021
Total liabilities	3,883,498	3,758,195
Total equity and liabilities	4,514,764	4,320,551

Appendix 6 - Debt

€million		Pricing	Maturity	Dec. 31, 2016	Dec. 31, 2015
	High Yield Senior Notes (a)	5.75%	2022	600	475
	Senior Revolving Facility (€350m)	E+250bps (b)	2020	13	81
	FCT Junior Notes, accrued interest not yet due, capitalized financing costs and other			(203)	(150)
	Gross Corporate debt			410	406
	Short-term Investments and Cash in operating and holding entities			(189)	(171)
CORPORATE NET DEBT			(A)	220	235
IN Balance Sheet	€million	Pricing	Maturity	Dec. 31, 2016	Dec. 31, 2015
	High Yield EC Finance Notes (a)	5.125%	2021	350	350
	Senior asset revolving facility (€1.3bn SARF) (c)	E+150bps	2020	693	658
	FCT Junior Notes, accrued interest, financing capitalized costs and other			200	142
	UK, Australia and other fleet financing facilities		Various (d)	491	509
	Gross financial fleet debt			1,734	1,659
	Cash held in fleet financing entities and Short-term fleet investments			(150)	(161)
Fleet net debt in Balance sheet			1,584	1,498	
OFF BS	Debt equivalent of fleet operating leases - OFF Balance Sheet (e)			1,461	1,323
	TOTAL FLEET NET DEBT (incl. op leases)			(B)	3,045
TOTAL NET DEBT			(A)+(B)	3,265	3,057

- (a) These bonds are listed on the Luxembourg Stock Exchange. The corresponding prospectus is available on Luxembourg Stock Exchange website (<http://www.bourse.lu/Accueil.jsp>)
- (b) Depending on the leverage ratio
- (c) Swap instruments covering the SARF structure have been extended to 2020
- (d) UK fleet financing maturing in 2018 with one year extension option
- (e) Corresponds to the net book value of applicable vehicles, which is calculated on the basis of the purchase price and depreciation rates of corresponding vehicles (based on contracts with manufacturers).